REAL ESTATE CLASSES OFFERED AT NORTHWEST IOWA COMMUNITY COLLEGE

Instructor for all classes: John Goede, ABR, CRB, CRS, GRI. John is a graduate from University of South Dakota, with a teaching degree in Political Science, minors in music and math. He was a school teacher for 6 years and obtained a real estate license in 1981 and a broker’s license in 1983. He is active at all levels of real estate. He has the ABR, ABRM, CRB, CRS, GRI, and broker designations. He is the past president of the local MLS and Board of REALTORS®. He is a member of the State Board of Directors. He is also currently state officer for the Iowa CRS chapter. John is a Co-owner and designated broker of Century 21 Jacobsen Real Estate in Spencer, IA.

1. **Real World Buyer Agency**
   This 3.00 credit hour course meets the following requirement: Renewal Elective. 1 session on Thursday, November 19 from 9:00 am – 12:00 pm, Section #47373, Cost: $65

2. **Ethics**
   This 4.00 credit hour course meets the following requirement: Renewal Elective or Renewal Mandatory. 1 session on Thursday, November 19 from 1:00 pm – 5:00 pm, Section #47374, Cost: $75

3. **Law Update**
   This 8.00 credit hour course meets the following requirement: Renewal Elective or Renewal Mandatory. 1 session on Friday, November 20 from 8:00 am – 5:00 pm, Section #47375, Cost: $115

To see the descriptions for the classes, go to [http://www.nwicc.edu/continuing-education/](http://www.nwicc.edu/continuing-education/). To preregister: Call Northwest Iowa Community College at 712-324-5061 or 800-352-4907 and ask for Continuing Education.